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On The Level - TABA On The Level December 2015

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2016 Events

- February 26 [Home & Garden Show Kickoff Party \(@ Bell County Expo Center\)](#)
- February 26 - 28 [Home & Garden Show \(@ Bell County Expo Center\)](#)
- April 21 [Parade of Homes Kickoff Party \(@ Dead Fish Grill\)](#)
- April 22 - 24 [Parade of Homes \(Weekend 1\)](#)
- April 29 - May 1 [Parade of Homes \(Weekend 2\)](#)

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 <p>Don Ringler www.DonRinglerAutos.com</p>	 <p>ACME BRICK Since 1891 5200 S. General Bruce Dr. Temple, TX Office 254-778-8088 Fax 254-778-2279</p>	 <p>Kohutek Engineering & Testing, Inc. Gordon L. Kohutek, P.E. President 3200 East University Avenue, Georgetown, TX 78626 Office 512-930-5832 • Fax 512-930-5852</p>
<p>Home Loans Construction Loans</p>  <p>Extraco Banks. Extraordinary Starts Here Member FDIC extracobanks.com 254.774.5500</p>	 <p>Gold Star Cabinets & Countertops Granite, Quartz, Solid Surface, Showers Office #: 512-251-9279 Fax #: 512-251-4445 Email: gscabs@gmail.com Account Reps: Andrew Keown / John Wells / Dale Murrow www.goldstarcabinets.com</p>	 <p>tBi TEXAS BRIGHT IDEAS Lighting - Window Coverings Ceiling Fans - Builders Hardware HARKER HEIGHTS 254-699-2509 GEORGETOWN 512-930-2005 EMAIL: TBIGHOT.RR.COM • WWW.TEXASBRIGHTIDEAS.COM</p>



Booths are filling up quickly - contact Kacie at 254-773-0445 or kacie@tahb.org to reserve your spot now. We would love to tell you more about this opportunity to showcase your business to thousands of local consumers who attend the show looking for ideas and information about their Home & Garden needs!

There is no better way to reach 4500+ potential customers in one weekend and show them what you have to offer.

The 2016 Show Registration Packet is available [here](#) for any potential exhibitors seeking information.



Thank You to our 2016 Title Sponsor and Show Partners. Additional Show Partnerships and advertising opportunities are available. Contact us to learn more about these opportunities and benefits!

TEMPLE DAILY TELEGRAM



2016 Banner Advertising Partners

-- Tex-Star Plumbing -- Moore Air -- All County Surveying --

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Serving Central Texas for over 50 years!

NORMAN BUILDING MATERIALS, INC.

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Belton, TX 76513

Frank Norman Office (254) 939-5132
Mobile (254) 534-2532 Fax (254) 939-7213



Serving all of Bell and Coryell Counties

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Salado 254.947.8480
Harker Heights 254.699.1102
Georgetown 254.865.2114

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LINDA CHAISON
President
lchaison@centralandtitle.com

2005 Birdcreek Drive Suite 100
Temple, TX 76502
254.771.1346

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David Driver

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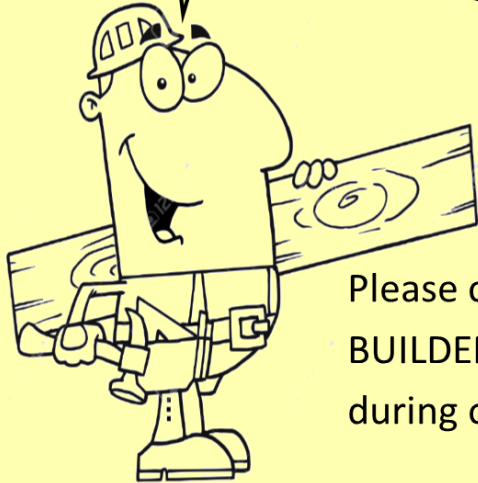
Willie James
Jim Crawford
Danny Owens
Bruce Walker

8 N. 13th Street Temple, TX 76501
(254) 773-2609 Fax (254) 774-7660

DO YOU HAVE...

ITEMS YOU WANT TO REMOVE FROM YOUR INVENTORY BEFORE THE END OF THE YEAR?

OVERSTOCK PRODUCTS THAT ARE TAKING UP VALUABLE SPACE IN YOUR WAREHOUSE?



Please consider being a part of the BUILDER'S SURPLUS SALE during our



To donate items to our Builder Surplus Sale or for questions or more details, please contact Kacie Beevers at 254-773-0445 or kacie@tahb.org or LaVonna with Carothers Interiors at 254-939-5109 or lavonna@carothersinteriors.com

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Consolidated Reinforcement, Inc. **CRI**
 Post Tension - Rebar - Material - Labor

Arthur Uresti
 Superintendent

Belton (254) 939-0888
 Victoria (512) 578-3569

2016 So. Hwy Blvd.
 Belton, Texas 76513

Laredo (512) 727-6226
 Austin (512) 251-0606

MONTEITH
 Abstract & Title Co.

Brad Turner
 Executive Vice President

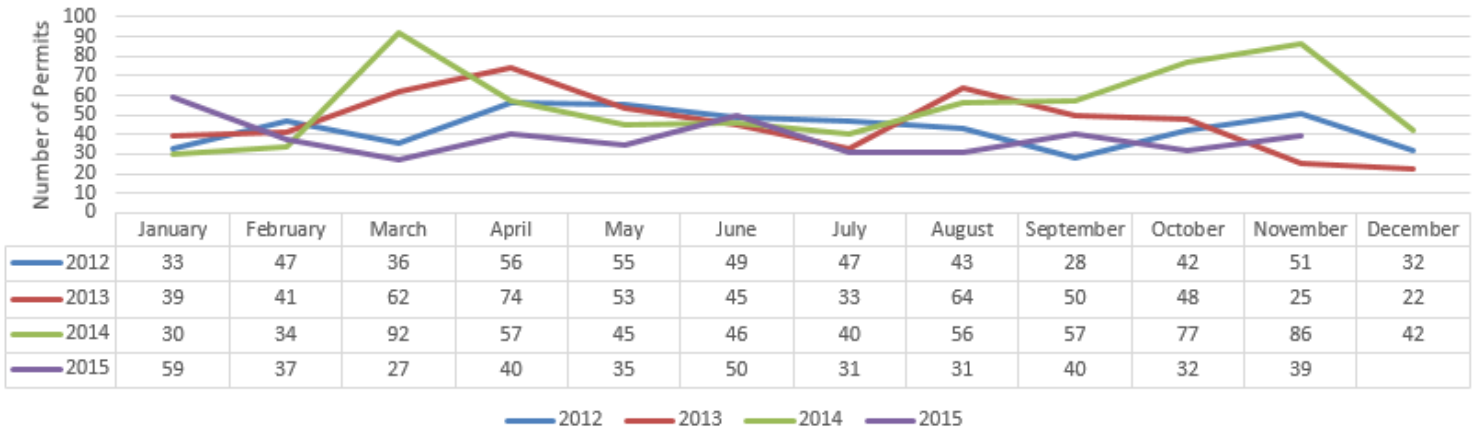
2010 Bird Creek Drive
 Suite 102
 Temple, TX 76502

(254) 773-9035
 (254) 939-5791
 FAX (254) 773-9247

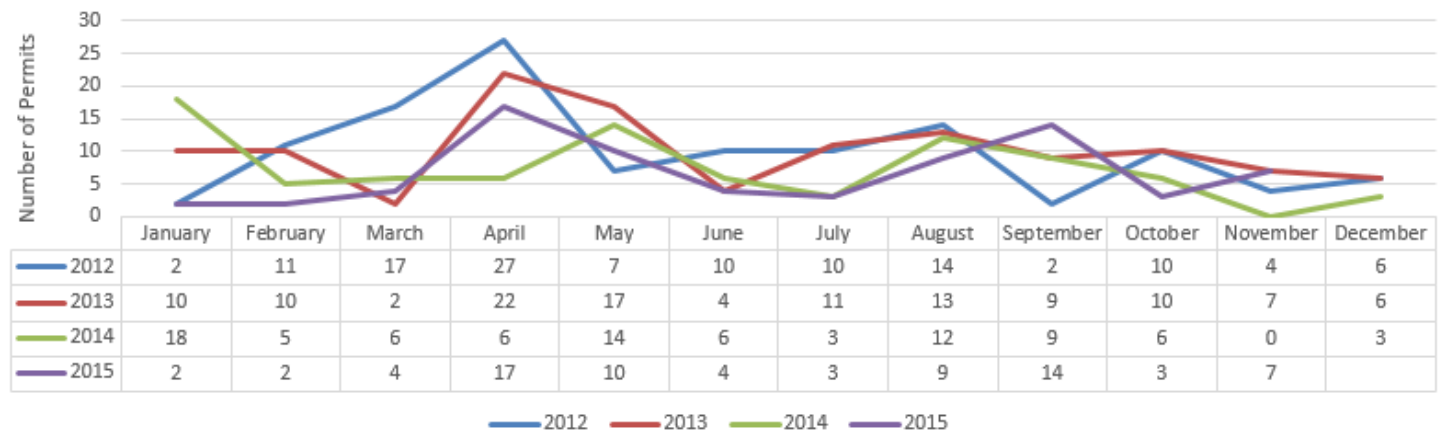


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New Single-Family Home & Duplex Permits Issued in Temple, TX (monthly)



New Single-Family Home & Duplex Permits Issued in Belton, TX (monthly)



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TABA Membership Spike Club Roster - Top 10

Jim Howe -- Omega -- 552 Credits

Christopher Butler -- Jubilee Homes -- 541 Credits

John Kiella -- Kiella Homebuilders -- 463 Credits

Jason Carothers -- Carothers Executive Homes -- 300 Credits

Linda Strickel -- Bonded Builders Warranty Group -- 270 Credits

Charles Amos -- Amos Electrical Supply -- 267 Credits

Curtis Lockey -- Lochridge-Priest -- 210 Credits

Dean Winkler -- CRW Construction -- 164 Credits

John Paysse -- 123 Credits

Robbie Johnson -- Stillwater Custom Homes -- 123 Credits

What is the Spike Club?

The NAHB Spike Club is composed of all of the individual members and employees of members in local associations who have attained Spike status. It is a vehicle to recognize these members for their outstanding achievements in member recruitment and retention in their local home builders association.

How do I earn Spike Credits?

Individuals earn Spike Credits by sponsoring new members, and by those new members retaining their membership. Spike credits have the following values: 1.0 credit for new Builder or Associate members and 0.5 credit for new council members, Affiliate memberships, and Builder and Associate renewal memberships.

What is one example of a Spike Club perk?

Other than bragging rights... Spikes can attend the NAHB Spike Party & Directors' Reception held each year during the International Builders' Show. The Spike Party & Director's Reception recognizes and honors Spikes across the country for their continued commitment to membership development. To qualify to attend the Spike Party & Director's Reception, each Spike must have a minimum of 6 credits and must earn at least one new member credit between November 1 2013 - October 31 2014.

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December 2015 Renewals

The following companies have shown their commitment to our industry by renewing their memberships. Thank you!

-- Able Jon's -- Marsha Schiller-Lunde, Baird Crews Schiller & Whitaker -- Best Way Carpet Services -- Bryan Properties -- Accent Real Estate Services -- Chick Landscaping -- City of Belton -- Cloud Construction -- Cornerstone Mortgage Company -- Coufal Equipment -- Empire Seed Company -- Secrest Law Firm -- First Community Title -- First State Bank Central Texas -- Jubilee Homes -- Ken Mitchell Senior Homes -- Kiva Kitchen & Bath -- McAtee Cabinets -- Monteith Abstract & Title -- Norman Lumber -- Ocean Quest Pools -- Omega Builders -- Photo By Skeebo -- Pilkington Development -- Solar Centex -- Stain & Stamp -- Surplus Warehouse -- Texas First State Bank -- Tri-Supply -- Wright Builders

Do Business with a member!

Our current members are our most valuable recruitment tools! Are you encouraging the people that you do business with to join TABA? There is strength in numbers! If your industry doesn't have a strong voice, your business will be impacted one way or another. This could mean less infrastructure development or it could mean more regulation and higher fees. Either way, your ability to grow your business could be limited if you don't have an advocate in the halls of government.

TABA not only provides networking and marketing opportunities that help you promote your business, we also navigate the political waters to help provide a pro-business environment.

We encourage you to engage your business associates, and have them join TABA so we can continue to move our industry forward! Contact Kacie at kacie@tahb.org or 254.773.0445 for more information on how to refer your business associates, or to pass on leads regarding prospective members!

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2015-2017
Texas Residential Construction Contracts Package
Order Online

New Contracts Available **September 1, 2015**
Order Online at **www.TexasBuilders.org**

 Available only to builder and remodeler members of the Texas Association of Builders, TAB's contracts package subscription is your blueprint for typical construction and remodeling transactions in the State of Texas. At a cost of only \$299.99 plus tax*, the package of contracts and related addenda is a fantastic value and can save you thousands of dollars in legal fees. As always, the subscription includes any needed updates that may occur during the two year cycle.
* The contracts package will cost \$399.99 plus tax after December 31, 2015.

TAB's 2015-2017 Residential Construction Contracts now available

Builder and Remodeler members have the option of purchasing TAB's updated 2015-2017 contracts package. **Unlike other contracts packages, TAB's package reflects the most recent mandates coming out of the 2015 Texas Legislative Session and case law updates, in addition to a new design-build contract and architect addendum.** As always, the package will also be updated to include needed clarifications, various improvements and greater ease of use.

The TAB Contracts subscription is your blueprint for typical construction and remodeling transactions in the State of Texas. The package of contracts and related addenda is a fantastic value and can save you thousands of dollars in legal fees. The subscription includes any needed updates that may occur during the two year cycle.

The TAB Contracts are available at <http://www.texasbuilders.org/membership/tab-contracts-package.html>

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Membership News and Announcements

Do you have an announcement about your member company that you would like to share with the broader TABA membership? Contact us at info@tahb.org or 254-773-0445 to share

Membership Initiative

As part of a new membership initiative, we are asking our TABA Builder members to provide a list of the vendors and subcontractors that they do more than \$5,000 in annual business with. Upon receipt, TABA will determine who on your list is already an Associate member and who TABA and you should contact to become a member. You may think you are already doing business with a member - but they may not be! Let's increase the strength of our industry's voice by bringing in those vendors and subcontractors who aren't members yet.

Participants will earn credit, prizes, and recognition for recruiting new members that they do business with as well as increasing the percentage of TABA members they work with.

Submit your list of vendors and subcontractors today! This will provide TABA some solid leads for recruitment - and some builder members who can follow up with these vendors and subcontractors!

Associate members can participate too - just send us a list of folks you do business with who you think are members or who you think should be!

All information provided will be kept confidential - TABA will not share your information.

"Do Business With a Member"!

[Entry Form](#)

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Membership Benefits

Member Rebate Program



TAB Member Rebate Program

www.HBArebates.com



What would you think if you could get a rebate for your loyalty to many of the nation's leading housing industry Manufacturers? Well, now you can regardless of your volume!

We're happy to introduce the TAB Member Rebate Program, a free member benefit, aimed at increasing your bottom line. For the minimal effort of informing us about the products you use, and telling us when you close on a home or project, you'll be putting money back in your pocket. When you participate in the TAB Member Rebate Program, every home you build can earn you rebate checks! Remember, both Builders AND Remodelers qualify for the TAB Member Rebate Program. Over 70% of the Builders & Remodelers who participated last year received back in rebates more than they paid in annual dues to the Association!



Are you taking advantage of the Texas Association of Builders (TAB) Member Rebate Program? You can save hundreds of dollars each quarter by applying for rebates offered by more than 40 housing industry product manufacturers. This simple process allows you to take advantage of manufacturer rebates, regardless of your volume.

Through the TAB Member Rebate Program, leading manufacturers pay rebates to builders and remodelers – a thank you to our members for your loyalty to their products. You may already be using many of these products, so sign up today to learn if you are eligible to receive quarterly rewards.

There is no fee to join. No receipts needed!

Visit <http://www.hbarebates.com/tab.html> to learn more or call (866) 849-8900

[Programs Exclusive to Members of the Texas Association of Builders](#)



Find out more information about NAHB Private Offers, or search for your new vehicle at [Don Ringle Chevrolet](#), a long time TABA member and the exclusive [GM Business Elite Dealer](#) in the Waco/Temple/Killeen area!

You can always visit www.nahb.org/ma to learn about these and additional member benefits and discounts!

Lowe's - Visit www.LowesForPros.com/NAHB or call 877-435-2440 and register to save 2% on your Lowe's Accounts Receivable (LAR) purchases and free delivery on purchases over \$500. Save an additional 5% every day at the store when they mention the 5% at time of purchase and when using their LAR.

General Motors - \$500 exclusive private offer on most Buick, Chevrolet and GMC vehicles. Business Owners receive a \$1000 private offer on select vehicles and may also qualify for additional incentives, visit www.nahb.org/ma and click on the GM logo to find out more.

AT&T, Verizon, Sprint & T-Mobile - Savings up to 35% including a free analysis of new and existing plans. Program offers free mobile to ANY mobile, free mobile device management, dedicated help desk support, and much more. Visit www.eMemberBenefits.com/NAHB or call 866-430-NAHB (6242).

2-10 Home Buyers Warranty - Visit www.2-10.com/NAHB or call 855-280-1328 to receive exclusive access to discounts on select products, including the Builder Backed Service Program and the systems and appliances warranty.

AXA Equitable - Offers full-service, low-cost retirement plans that can help reduce taxes while saving for life in retirement. Visit www.axa.com/nahb or call 800-523-1125, option 3, department 2046 and mention NAHB.

UPS Savings Program & YRC Freight - UPS discounts of up to 36% on a broad portfolio of shipping services. Savings of at least 70% on less-than-truckload shipments 150 lbs. or more with UPS Freight and YRC Freight. Visit www.1800members.com/NAHB or call 1.800.MEMBERS (800-636-2377) for more information.

TransFirst - Payment solutions with average savings of 16% per year. Web/mobile tools, credit card and eCheck processing and more. Free "Savings Analysis" call 800-613-0148 or visit www.TransFirstAssociation.com/NAHB.

Dell - Up to 30% off on all Dell computers. Call 800-757-8442 and Mention NAHB or visit www.dell.com/nahb

Associated Petroleum Products (APP) - Earn \$0.015 for EVERY gallon purchased using the APP Fuel Card program. Visit www.associatedpetroleum.com/nahb to enroll or call 800-929-5243, Option 6 & mention NAHB.

GEICO - Exclusive discounts for members on auto and home owners insurance. Visit www.geico.com/disc/nahb or call 800-368-2734 and mention NAHB for a free quote.

Hertz - Up to 20% off on rental cars and FREE Gold Plus Rewards membership. Visit www.hertz.com/nahb or call 800-654-2200 and use CDP# 51046.

Avis - Up to 25% off rental cars and FREE Avis Preferred Service membership at www.avis.com/nahb or call 800-331-1212 and use AWD code G572900

Budget - Up to 20% off rental cars and FREE Budget Fastbreak at www.budget.com/nahb or call 800-283-4387 and use BCD code Z536900

Office Depot - 10% off all delivery orders. Free shipping on orders of \$50 or more. Call 800-274-2753 mention NAHB.

Omaha Steaks - Save 10%, in addition to any online specials. www.OSincentives.com/promo/nahb

Endless Vacation Rentals - 25% discount on over 200,000 vacation rentals worldwide. Call 877-782-9387 and mention NAHB at time of reservation or go to www.endlessvacationrentals.com/nahb

Wyndham Hotel Group - 15% off at over 7,400 hotels. Call 877-670-7088 and mention ID 8000002688. Go to www.nahb.org/ma and click on the Wyndham logo to find out more

FTD - 20% off floral arrangements and gifts at www.ftd.com/nahb or call 800-SEND-FTD use code 17421

NAHB Career Center www.nahb.org/careers - 20% off of standard rates for job posting & 15% off other HR services.

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Thanks to everyone who came out for the 2015 Awards and 2016 Board of Directors election that was held at Grand Avenue Theater. The 2016 TABA Board of Directors was presented to the membership and elected by acclamation.

2016 TABA Board of Directors

Patrick Johnson, President

Mike Pilkington, Vice President

Megan Kiella, Secretary

Jerry Tyroch, Treasurer

David Patterson, Past President

Robbie Johnson, Director

Jamey Secrest, Director

Jared Bryan, Director

Joel Berryman, Director

Timm White, Director

Ryan Waldron, Director

We also took this opportunity to recognize some of our members without whom we would not have had a great 2015.

The TABA Sponsor of the Year award went to Keene Roofing. Matt, James and the folks at Keene Roofing participated in and sponsored multiple Association and HomePAC events throughout the year. Thanks Matt!

The TABA Associate of the Year award went to Chuck Lucko, All County Surveying. Chuck is an active member of TABA's Government Affairs Committee and participates on GAC subcommittees. Chuck regularly participates in Association activities, and his staff is actively involved in planning and executing Association events. Thanks Chuck!

The TABA Builder of the Year award went to Megan Kiella, Kiella Homebuilders. Megan serves on the Board of Directors and was chairman of our Parade of Homes committee. Megan serves on various committees throughout our community and is an emerging leader for the housing industry in our area. Megan participated in and supported multiple TABA events throughout the year. Thanks Megan!

The President's Award of Excellence was presented to Jason Carothers. Jason was selected for this award to recognize his steadfast dedication to the Association. In addition to serving as President 3 times in the past decade, Jason has been an active participant on TABA's GAC, and in the Texas Association of Builders. Jason also oversaw several Showcase Homes that resulted in the building being paid off this year. Thanks Jason!

Please join TABA and 2015 President David Patterson in expressing your thanks to our 2015 Award winners for their outstanding support and dedication to your Association!

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As 2015 comes to a close we want to take a moment to reflect on 2015 and look forward to 2016. The successes we enjoyed as an Association this year would not be possible without You – the Members – and the direction and guidance of our 2015 Board of Directors under Board President David Patterson.

The 2015 Home & Garden Show was sold out and saw excellent attendance. The Parade of Homes had 17 fabulous homes and also enjoyed excellent attendance. These two premier events are the best opportunities for our Builder and Associate members to showcase their craftsmanship and promote their work to consumers throughout Central Texas. We plan to build on the successes of these events and enhance the benefits they provide to our members in 2016 with several new – and revived features. Don't miss your opportunity to participate in 2016.

On the government affairs front, our Government Affairs Committee successfully worked with our partners in our area cities on a number of

industry issues. In Belton, we provided positive feedback on their thoroughfare plan updates and we provided input on industry concerns to their new sidewalk policy. In Temple, we collaborated with City Staff on improving multiple development policies and processes and online solutions. The GAC also worked with Time Warner Cable to identify issues and propose solutions to the lack of cable and broadband internet access in new and existing subdivisions. Please take a moment to thank these folks for continuing to engage with industry stakeholders to ensure there is a positive regulatory and business environment in our area for our industry.

Looking forward to 2016 we want to focus on enhancing membership. While this means growing our membership as an Association, it also means identifying additional educational, networking, and marketing opportunities that we want to make available to members to promote your businesses and add additional value to your TABA membership. We want to take the mantra of "Do Business with a Member" to a new level.

As always your input and feedback is welcome and encouraged. Please share your ideas with us. We are excited about 2016 and are looking forward to continuing to promote and enhance homeownership in our community.

Wishing you a prosperous 2016!

- Your TABA Staff

Brad Wyrick

Kacie Beevers

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TABA Members,

The Temple Area Builders Association is continuing its partnership with E&M Consulting, Inc. in producing the Membership Directory. E&M will be contacting you in the coming weeks for the opportunity to advertise in the 2016 TABA Membership Directory or enhance your standard listing. E&M will be managing all of the ad sales, creative design, and formatting for the directory, and TABA will provide all of the normal content. They are extremely professional and produce a very high quality Membership Directory, and we ask you give E&M Consulting a moment of your time.

If you have questions or would like to advertise, please contact Mike Lindsay at E&M Consulting, Inc., at 254-230-4597, 800-572-0011 or mike@emconsultinginc.com. As always, your support in producing this valuable membership tool is greatly appreciated!

Thank you!

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Temple, TX 76501 Temple, TX 76503

