

On The Level - TABA On The Level September 2015

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### 2015 Events

February 20 - 22	Home & Garden Show (@ Bell County Expo Center)
March 4	Rally Day (@ Texas State Capitol)
March 27	Crawfish Boil Event (@ Lamar Advertising Facility)
April 16	Parade of Homes Kickoff Party (@ Dead Fish Grill)
April 17 - 19	Parade of Homes (Weekend 1)
April 24 - 26	Parade of Homes (Weekend 2)
May 8	TABA Golf Tournament (@ Wildflower Country Club)
June 5	HomePAC Washers Tournament (@ Overlook Pavilion, Belton Lake)
September 24	HomePAC Skeet Shoot (@ <u>Weber's Outdoors</u> , Troy)
October 22	TABA Ladies Club - Sip & Shop Social
October 28	Builder Luncheon on Risk Mitigation and Contracts
	Sponsored by StrucSure and Builder Agent Network (@ TABA)
	Flyer Available Here

### 2016 Events

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February 26 - 28 Home & Garden Show (@ Bell County Expo Center)
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Planning for the 2016 Home & Garden Show is well underway. Our 2016 Home & Garden Show Committee is excited about this year's show and the committee will be looking to improve on the success of the 2015 show.

If you are not familiar with the Home & Garden Show, please contact us at 254-773-0445 or <u>info@tahb.org</u>. We would love to tell you more about this opportunity to showcase your business to thousands of local consumers who attend the show looking for ideas and information about their Home & Garden needs!

#### There is no better way to reach 4500 potential customers in one weekend and show them what you have to offer.

The 2016 Show Registration Packet is available here for any potential exhibitors seeking information.



Thanks to our 2016 Title Sponsor and Show Partners! Additional Show Partnerships and advertising opportunities are available!

# TEMPLE DAILY TELEGRAM





Consolidated Reinforcement, Inc. <u>Post Tension - Rebar - Mater</u>		C R I rial - Labor	Abstr	TEITH ract & Title Co.
Arthur Uresti Superintendent			Abstract & Tirle Company Execut	Brad Turner itive Vice President
Belton (254) 939-0888	2016 So, Hwy Blvd.	Laredo (512) 727-8228	2010 Bird Creek Drive	(254) 773-9035
Victoria (512) 578-3569	Belton, Texas 76513	Austin (512) 251-0606	Suite 102 Temple, TX 76502	(254) 939-5791 FAX (254) 773-9247



Texas Residential Construction Contracts Package Order Online



# New Contracts Available <u>September 1, 2015</u> Order Online at **www.TexasBuilders.org**

TEXAS ASSOCIATION OF BUILDERS TEXAS ASSOCIATION BUILDERS TEXAS BUILDERS TEXAS A a contracts and related addenda is a fantastic value and can save you thousands of adlars in legal tess. As advays, the subscription includes any needed updates that may accur during the two year cycle. TEXAS TEXAS A contracts and related addenda is a fantastic value and can save you thousands of adlars in legal tess. As advays, the subscription includes any needed updates that may accur during the two year cycle. TEXAS TEXAS TEXAS A contracts and related addenda is a fantastic value and can save you thousands of adlars in legal tess. As advays, the subscription includes any needed updates that may accur during the two year cycle.

**TABA Builder members - Join us October 28** for an information-packed seminar to hear about the 2015 Texas Legislature, how new laws affect your business and risk management concerns. Come learn about the TAB Contracts Update. Topics include - changing laws and how they affect you; new contracts and forms; the importance of having a subcontractor's agreement; and updated to contracts and performance requirements.

Thank you to our lunch and seminar sponsors StrucSure Home Warranty and Builder Agent Network!

More information is available here - RSVP to Kacie @ 254-773-0445 or kacie@tahb.org

### TAB's 2015-2017 Residential Construction Contracts now available

As a member of TABA, you are also a member of the Texas Association of Builders (TAB). As a benefit of your builder/remodeler membership, you have the option of purchasing TAB's updated 2015-2017 contracts package. Unlike other contracts packages, TAB's package reflects the most recent mandates coming out of the 2015 Texas Legislative Session and case law updates, in addition to a new design-build contract and architect addendum. As always, the package will also be updated to include needed clarifications, various improvements and greater ease of use.

The TAB Contracts subscription is your blueprint for typical construction and remodeling transactions in the State of Texas. The package of contracts and related addenda is a fantastic value and can save you thousands of dollars in legal fees. The subscription includes any needed updates that may occur during the two year cycle.

The TAB Contracts are available at http://www.texasbuilders.org/membership/tab-contracts-package.html

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### <u>HB 3984</u>

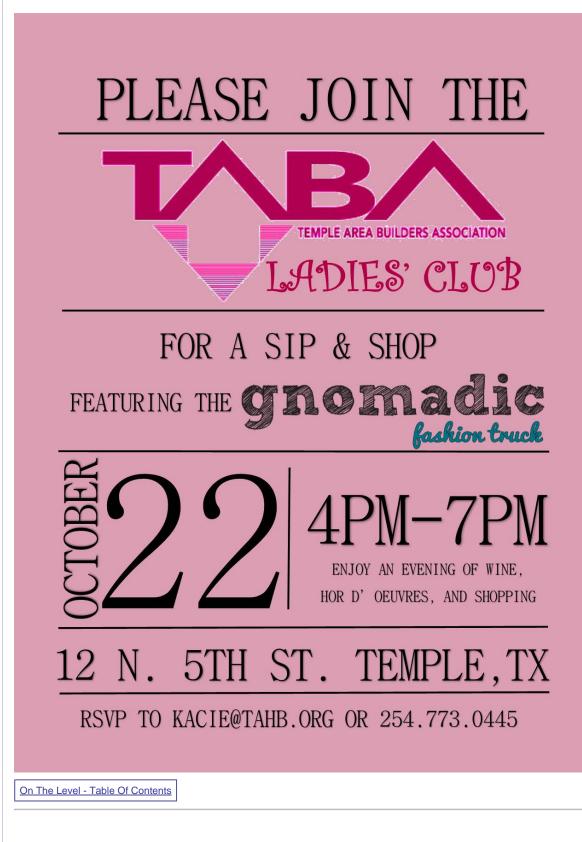
Among the many bills that became law earlier this month, one was not among that group.

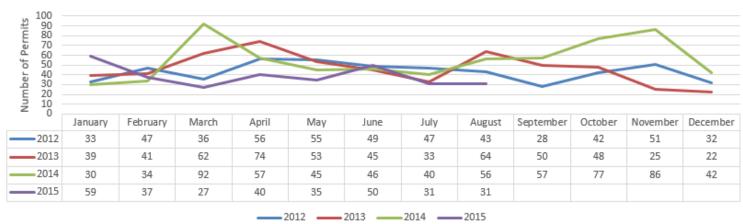
HB 3984 would have required every city to impose an impact fee of at least 20 percent of the maximum fee allowable by law, in addition to existing impact fees being collected on new residential construction. During the course of the session, the legislation was revised to include a study of possible impact fees during the interim. However, TABA and TAB still opposed the legislation because studying such a proposal could result in findings that would raise even more fees on the backs of homebuyers. As you know, impact fees are nothing more than taxes on housing and development.

Not only would these be new taxes – they would remove a portion of the tax revenue from our municipalities and remit it to the state to decide how to allocate. If the local municipalities feel the need to offset development costs through impact fee taxes – they can already do that under current law. Municipalities know their infrastructure needs best – they don't need the state to force them to do something that may not be in the city's best interests. Forced impact fee taxes would curb growth in growing communities like ours; one of our community's most attractive features for continued economic development is our low housing cost.

Impact fee taxes not only lead to an increase in the price of new homes but also an increase in the prices of existing homes, as both new and existing homes are close substitutes. If the cost for new homes is more expensive than existing homes, demand for existing homes will increase, resulting in an increase in existing home prices. The increase in home values will make housing less affordable for existing homes at the expense of buyers of both new and existing homes, curtailing growth and development.

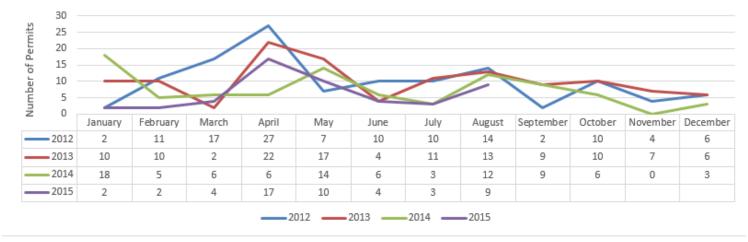
This is just one example of how TAB and TABA monitor regulations and legislation to advocate for pro-housing, pro-growth policies.





New Single-Family Home & Duplex Permits Issued in Temple, TX (monthly)





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## Please take a moment and check out our members!

### September 2015 Renewals

The following companies have shown their commitment to the industry by renewing their memberships. Thank you!

--- Acme Brick -- Alliance Bank -- Artie's Heating & Air -- Atmos Energy -- Bell County Expo Center -- Budget Blinds Temple -- Construction
<u>Services & Materials -- Covington Real Estate -- CRW Construction -- Ellis Air -- Encore Custom Fence & Deck -- Great House Plans -</u>
-- Johnson Brothers Ford -- Lone Star Grading & Paving -- Matous Construction -- Panel Specialists -- Patco Construction -- Rabroker &
<u>Associates -- Randy Taylor Custom Builders -- Ratliff Ready Mix -- Sparta Crane & Construction -- StrucSure Home Warranty -- Temple College</u>
-- Topstone -- United Country Central Texas Auction & Realty -- Universal Services -- Vista Real Estate --

# Do Business with a member!

Our current members are our most valuable recruitment tools! Are you encouraging the people that you do business with to join TABA? There is strength in numbers! If your industry doesn't have a strong voice, your business will be impacted one way or

Temple Area Builders Association

another. This could mean less infrastructure development or it could mean more regulation and higher fees. Either way, your ability to grow your business could be limited if you don't have an advocate in the halls of government.

TABA not only provides networking and marketing opportunities that help you promote your business, we also navigate the political waters to help provide a pro-business environment.

I encourage you to engage your business associates, and have them join TABA so we can continue to move our industry forward! Contact us at info@tahb.org or 254.773.0445 for more information on how to refer your business associates, or to pass on leads regarding prospective members!

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### Membership News and Announcements

Do you have an announcement about your member company that you would like to share with the broader TABA membership? Contact us at info@tahb.org or 254-773-0445 to share

### Membership Initiative

<u>As part of a new membership initiative, we are asking our TABA Builder members to provide a list of the vendors and subcontractors that they</u> <u>do more than \$5,000 in annual business with. Upon receipt, TABA will determine who on your list is already an Associate member and who</u> <u>TABA and you should contact to become a member. You may think you are already doing business with a member - but they may not be! Let's</u> <u>increase the strength of our industry's voice by bringing in those vendors and subcontractors who aren't members yet.</u>

Participants will earn credit, prizes, and recognition for recruiting new members that they do business with as well as increasing the percentage of TABA members they work with.

Submit your list of vendors and subcontractors today! This will provide TABA some solid leads for recruitment - and some builder members who can follow up with these vendors and subcontractors!

Associate members can participate too - just send us a list of folks you do business with who you think are members or who you think should be!

All information provided will be kept confidential - TABA will not share your information.

"Do Business With a Member"!

Entry Form

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## Membership Benefits

### Member Rebate Program

Are you taking advantage of the Texas Association of Builders (TAB) Member Rebate Program? You can save hundreds of dollars each quarter by applying for rebates offered by more than 40 housing industry product manufacturers. This simple process allows you to take advantage of manufacturer rebates, regardless of your volume.

<u>Through the TAB Member Rebate Program, leading manufacturers pay rebates to builders and remodelers – a thank you to our members for</u> your loyalty to their products. You may already be using many of these products, so sign up today to learn if you are eligible to receive quarterly <u>rewards</u>.

There is no fee to join. No receipts needed! Claim forms are now available for all homes, remodeling projects or multifamily units completed between January-June.

Deadline to submit is Aug. 21. Visit http://www.hbarebates.com/tab.html to learn more or call (866) 849-8900

#### Temple Area Builders Association



Find out more information about NAHB Private Offers, or search for your new vehicle at Don Ringler Chevrolet, a long time TABA member and the exclusive GM Business Elite Dealer in the Waco/Temple/Killeen area!

You can always visit www.nahb.org/ma to learn about these and additional member benefits and discounts!

Lowe's - Visit www.LowesForPros.com/NAHB or call 877-435-2440 and register to save 2% on your Lowe's Accounts Receivable (LAR) purchases and free delivery on purchases over \$500. Save an additional 5% every day at the store when they mention the 5% at time of purchase and when using their LAR.

<u>General Motors - \$500 exclusive private offer on most Buick, Chevrolet and GMC vehicles. Business Owners receive a \$1000 private offer on select vehicles and may also qualify for additional incentives, visit www.nahb.org/ma and click on the GM logo to find out more.</u>

AT&T, Verizon, Sprint & T-Mobile - Savings up to 35% including a free analysis of new and existing plans. Program offers free mobile to ANY mobile, free mobile device management, dedicated help desk support, and much more. Visit www.eMemberBenefits.com/NAHB or call 866-430-NAHB (6242).

2-10 Home Buyers Warranty - Visit www.2-10.com/NAHB or call 855-280-1328 to receive exclusive access to discounts on select products. including the Builder Backed Service Program and the systems and appliances warranty.

AXA Equitable - Offers full-service, low-cost retirement plans that can help reduce taxes while saving for life in retirement. Visit <u>www.axa.com/nahb or call 800-523-1125, option 3, department 2046 and mention NAHB.</u>

UPS Savings Program & YRC Freight - UPS discounts of up to 36% on a broad portfolio of shipping services. Savings of at least 70% on lessthan-truckload shipments 150 lbs. or more with UPS Freight and YRC Freight. Visit www.1800members.com/NAHB or call 1.800.MEMBERS (800-636-2377) for more information.

Dell - Up to 30% off on all Dell computers. Call 800-757-8442 and Mention NAHB or visit www.dell.com/nahb

Associated Petroleum Products (APP) - Earn \$0.015 for EVERY gallon purchased using the APP Fuel Card program. Visit www.associatedpetroleum.com/nahb to enroll or call 800-929-5243. Option 6 & mention NAHB.

<u>GEICO</u> - Exclusive discounts for members on auto and home owners insurance. Visit www.geico.com/disc/nahb or call 800-368-2734 and mention NAHB for a free quote.

Hertz - Up to 20% off on rental cars and FREE Gold Plus Rewards membership. Visit www.hertz.com/nahb\_or call 800-654-2200 and use <u>CDP# 51046.</u>

Avis - Up to 25% off rental cars and FREE Avis Preferred Service membership at www.avis.com/nahb or call 800-331-1212 and use AWD <u>code G572900</u>

Budget - Up to 20% off rental cars and FREE Budget Fastbreak at www.budget.com/nahb\_or call 800-283-4387 and use BCD code Z536900

Office Depot - 10% off all delivery orders. Free shipping on orders of \$50 or more. Call 800-274-2753 mention NAHB.

Omaha Steaks - Save 10%, in addition to any online specials. www.OSincentives.com/promo/nahb

Endless Vacation Rentals - 25% discount on over 200,000 vacation rentals worldwide. Call 877-782-9387 and mention NAHB at time of

### reservation or go to www.endlessvacationrentals.com/nahb

Wyndham Hotel Group - 15% off at over 7,400 hotels. Call 877-670-7088 and mention ID 8000002688. Go to www.nahb.org/ma\_and click on the Wyndham logo to find out more

FTD - 20% off floral arrangements and gifts at www.ftd.com/nahb or call 800-SEND-FTD use code 17421

NAHB Career Center www.nahb.org/careers - 20% off of standard rates for job posting & 15% off other HR services.

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### **TABA Board of Directors Nominating Committee**

Chairman - Patrick Johnson (2015 Vice President) David Patterson (2015 President) Jason Carothers (Immediate Past President) Mike Pilkington (Secretary) Jerry Tyroch, Jr. (Treasurer)

Per the TABA By-Laws, the makeup of the 2016 TABA Board of Directors nominating committee is made available to the membership

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the SA	AVINGS ahb.org/MA