Monthly Newsletter of the Temple Area Builders Association

May 2017

Thank you all

The TABA Parade of Homes was a success! The doors of 21 homes brought to you by 15 local builders were open to the public May 12th - 14th and May 19th - 21st. Both weekends combined brought in over 2,000 people from around the community. This annual event is a great way to showcase our Builder and Associate Members and is made possible by you - thank you!

Check out the pictures on our <u>Facebook page</u> & don't miss out on our next networking opportunity at the TABA Golf Tournament

Upcoming Event Calendar

June 23 TABA Golf Tournament @ Sammons Golf Links

July 14 TABA Member Appreciation Cookout @ Overlook

Pavilion, Lake Belton

September 28 TABA HomePAC Skeet Shoot @ Weber's Guns

"Get ready for summer
TABA Members! Our
goal is to increase our
membership in the
coming months by actively recruiting other
builders and subcontractors who we do business with to join TABA
so we can work together
to keep our industry
strong."

- Megan Kiella, 2017 TABA President



12 N. 5th Temple, TX 76501 | info@tahb.org | 254-773-0445

In This Issue

- 2017 TABA Annual Golf Tournament
- Eye On The Economy Feature Article
- Industry News
- Member Renewals
- New Members
- Membership Benefits



Friday June 23, 2017 @ Sammons Golf Links - 1pm Shotgun Start

TABA Golf Tournament Marketing Partnership Packages

Official Event Partner (limit of 5) - \$1400

- Prominent recognition and logo on banner at the registration area and the dinner area. Company may hang an additional banner and provide additional signage for display if desired.
- Prominent recognition and logo on the Golf Entry Form and Golf Cart Placards and in the TABA *On the Level* Newsletter in May, June and July
- Company name and/or logo will appear across all social media platforms used by TABA
- Option to provide promotional items for goodie bags given to all golfers
- Option to have a tent/table in check-in area or tee-box
- 4 person golf team that includes all games and 4 dinner tickets

Official Tee-off Partner - \$1000

- Logo on banner at the registration area and the dinner area. Company may hang an additional banner if desired.
- Logo on the Golf Entry Form, Golf Cart Placards, and in the TABA *On the Level* Newsletter in May, June and July
- Company name and/or logo will appear across all social media platforms used by TABA
- Option to provide promotional items for goodie bags given to all golfers
- Option to have a tent/table in check-in area or tee-box
- 2 Dinner tickets

Tee Box Sponsor (limit of 18) - \$500

- Exclusive signage on assigned tee box
- Option to have company representative at tee box area with tent/table
- Recognition on the Golf Entry Form and Golf Cart Placards
- Recognition in the TABA On the Level Newsletter in May, June and July

Prize Sponsor - \$300

- Recognition during the prize giveaway
- Recognition in the TABA On the Level Newsletter in June and July

Green Sponsor - \$100

- Signage around the practice areas
- Recognition in the TABA On the Level Newsletter in June and July

Contact the TABA office at (254) 773-0445 or kacie@tahb.org for more information!

Golf Team Registration forms will be sent later in May.



TABA Annual Golf Tournament 3

SAMMONS GOLF LINKS · TEMPLE · FRIDAY, JUNE 23, 2017 Sponsored By:











AVAILABLE SPONSORSHIPS:

TEE BOX SPONSOR (\$500) | PRIZE SPONSOR (\$300) | SUPPORTER SPONSOR (\$100)

SCHEDULE OF EVENTS: 11:30 Golfer Check-In & Lunch (Lunch Sponsor-CentraLand)

1:00 Shotgun Start

Awards & Dinner Following Play

FORMAT: 4-Man Scramble | Form your own team, Individual Players to be Placed on Team

GOLF AWARDS: Overall Scores, Longest Drive, Closest to the Pin & MORE!

ENTRY FEE: \$125.00 PER PLAYER

INCLUDES Green fee, cart, practice balls, lunch, dinner, 6 beer tickets per entry, and

non-alcoholic beverages.

ENTRY FEE MUST ACCOMPANY REGISTRATION.

WE A	CCEPT CAS <u>HEGHERKAPISMENIEM</u> /AMI	EX/DISCOVER	
ENTRY DEADLINE: TUES	DAY, JUNE 16, 2017		
PLAYER 1	COMPANY	PHONE	POLO SIZE
PLAYER 2	COMPANY	PHONE	POLO SIZE
PLAYER 3	COMPANY	PHONE	POLO SIZE
PLAYER 4	COMPANY	PHONE	POLO SIZE
	METHOD OF PAYMENT		•
CHECK □ CRE	DIT CARD (VISA, MC, AMEX, DISCOVER)	Invoice ME (TABA Members Only)	
	Card Type:		
Name on card:	Billing Zip Code		
Card number:	Exp	date:CVV#	
RETURN WITH ENTRY FEE TO: TAB	3A, P.O. BOX 2002, TEMPLE, TEXAS 76503 or	r EMAIL <u>kacie@tahb.org</u> or FAX 25	54-774-7273

TABA OFFICE PHONE 254-773-0445

Non-Canadian Softwood Lumber Imports Hit a 10-Year High

In a positive development for home builders, lumber consumers and housing affordability, U.S. softwood lumber imports (excluding shipments from Canada) hit a decade high in the first quarter.

European suppliers – including Austria, Germany, Sweden, Finland, the Czech Republic, Russia, Lithuania, Estonia, Latvia and Romania – accounted for nearly all the increase.

This is significant, given the ongoing lumber trade dispute between the U.S. and Canada and the fact that U.S. has recently imposed countervailing duties averaging 20% on Canadian lumber shipments into the U.S. Read more here about this issue and NAHB involvement..

TABA Executive Director

TABA Members

My time as your TABA Executive Director is coming to a close. I have accepted a new opportunity in the private sector and your Board of Directors is already hard at work in developing a plan for the future. I remain fully committed to this industry and to the success of this Association and I am confident it will continue to do great things in the future. TABA's Government Affairs Committee is in good hands with GAC Chair John Howe at the helm – so rest assured – our industry's interests are being monitored.

It has been a great three years here at TABA and I appreciate the opportunity to serve as TABA's Executive Director. I would like to thank the various Boards over the past several years who have worked to keep the Association focused and moving forward. I would also like to thank the many committee volunteers and TABA staff (Kacie Beevers!) who have worked so diligently to support the Association's projects and events. Together we have worked to promote homeownership and protect our industry from over-regulation by monitoring codes, ordinances, and legislation that directly impacts the homebuilding and development industry. There are some exciting days ahead for the Association. Opportunities abound for members to get involved and grow the Association, build upon the success of our Parade of Homes and Home & Garden Show, work with area schools on enhancing their construction trades programs, advocate for common sense regulation, and much more.

A final plug for TABA Home-PAC. Make sure your industry has a voice in the political arena!! TABA Home-PAC is your way to financially support candidates and causes that are in the best interests of our local homebuilding industry. If you don't support TABA Home-PAC you are allowing decisions affecting the future of our industry to be influenced by other industries and activist groups - many of whom represent interests directly opposed to our own. Your voluntary contributions to TABA Home-PAC can help preserve a positive political climate for the local homebuilding and development industry. Contribute today!

Thank You & Best wishes to all!

- Brad Wyrick

Eye On The Economy Feature Article

People Problems Elliot Eisenberg, Ph.D.

Over the past year, there has been considerable talk about GDP growth and the desire to raise it. While higher GDP growth is clearly good, getting there will be tough. Since the end of the Great Recession, the US has been averaging chronically weak GDP growth of 2.1%/year. By contrast, from late 1991 through the onset of the Great Recession in mid-2008, GDP growth averaged a reasonably robust 3.1%/year; 50% higher, a huge difference. While there are many explanations for the slowdown, the core reason comes down to three specific ways that people impact GDP growth.

Firstly, growth in the overall population generally leads to more people working, which grows the economy. Secondly, a greater share of the existing population can be employed, which also increases our economic output. And thirdly, those who are working can perform better -- and that rise in worker productivity also increases GDP. Regrettably, on all these fronts, the US has been struggling. On the population front, the news is not good. In the early 1990s, population growth was a reasonably strong 1.3%/year. While the rate generally declined over the next two decades, it was still 1%/year when the Great Recession began. By the end of the recession, however, population growth had slowed to 0.85%, and today, it's just 0.7%/year. Worse, the Census Bureau projects population growth to be just 0.2%/year by 2026, and that assumes net immigration of 1.3 million/year through the coming decade. And, under those assumptions, GDP growth in 2026 will probably be only 1.5%/year, down from the weak 2.1% of today.

As for the percentage of the population in the labor force, it's unfortunately declining. After peaking at 67.3% during the latter years of the Clinton administration, the civilian labor force participation rate steadily declined through the end of 2015, bottoming out at 62.4%. Since then, it has risen slightly and now stands at 63%. However, because of the damage caused by the recent financial crisis and aging of the population, it is, at best, expected to remain where it is, although a small decline is entirely possible. Were the labor force participation rate to reverse course and return to 67.3% over the next decade and a half, by 2032, about seven million extra people would be employed, and GDP growth during that 15-year period would be a quarter-of-one percent/year higher than otherwise.

As to the third concern, labor productivity growth has been poor for quite some time. Since the end of the recession, productivity gains have averaged about 0.75%/year. By contrast, between 1990 and 2007, labor productivity averaged 2.4% annually. While 1990-2007 were good years for labor productivity growth, never has there been such a long period of time with such anemic productivity growth as we are now experiencing. The closest we came is the 1973 – 1979 period when labor productivity growth averaged 1.3%/year. Since every 1% increase in productivity boosts both GDP and per capita income by an equal amount, productivity increases are particularly beneficial.

While higher GDP growth is unambiguously good, achieving it will be devilishly difficult given our poor demographics and the productivity slowdown. Solutions include increased immigration, improved vocational training, and lower marginal tax rates on both labor and capital. More immigration and lower tax rates on labor should increase the size of the labor force, while improved vocational training and lower taxes on capital can be expected to increase labor productivity. If it were up to me, all these solutions would be employed.

Elliot Eisenberg, Ph.D. is President of GraphsandLaughs, LLC and can be reached at Elliot@graphsandlaughs.net. His daily 70-word economics and policy blog can be seen at www.econ70.com.

TABA Member Appreciation Event & TABA Home-PAC Washer Tournament







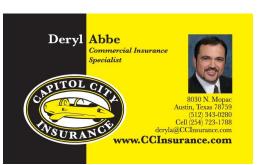
Join us at Overlook Pavilion on Lake Belton on Friday July 14 for our Member Appreciation Cookout. Enjoy Free Hamburgers and Cold Drinks!

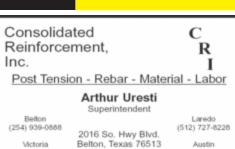
Coming to the Cookout? Sign up for the 3rd Annual TABA Home-PAC Washer Tournament. \$100 per team, 2 person teams, winning team receives free entry in Statewide Texas Association of Builders Washers Tournament on Aug 1st, 2017, 1 night stay (2 rooms) @ Hilton Anatole in Dallas, and \$200 spending money!

Please RSVP for the Cookout and preregister your Washer team to kacie@tahb.org or 254-773-0445









(512) 251-0606



SAVE THE DATE

September 28th

@ Weber's Guns

Sponsorship Opportunities
Available

More Information here or contact Kacie at 254-773-0445 or Kacie@tahb.org













Temple





Thank you 2017 Parade of Homes Marketing Partners!

2017 Parade of Homes Realtor Tour



Thanks again to Cambria for sponsoring the 2017 TABA Parade of Homes Realtor Tour!

Thank You to Monteith for sponsoring the Parade of Homes Builder - Realtor Social Hour!



2017 Parade of Homes Kickoff Party

Thank you to our 2017 Parade of Homes Kick-Off Party Sponsors:



Chick Landscaping — InCharge Electric — PH Construction

Fort Hood Area Habitat for Humanity Dream Home Raffle



The Dream Home is the Grand Prize, in this 10-prize raffle. Other prizes include 5-nights all-inclusive stay at the 4 star Los Establos Boutique Inn, in Panama (est value \$2400); 7 nights at the Grandview in Las Vegas (est value \$2400); Luxury accommodations at the Barton Creek Resort, with one round of golf each day (est value \$2200); 4-stroke 49cc quad-runner (est value \$2100); 42" ride mower (est value \$2000); Entertainment package with 50" Smart TV and PS4 gaming system (est value \$1250) and other great prizes.

> Tickets are on sale now with 2 options: Regular tickets are \$150 each, 2nd chance tickets are \$200

With the \$200 ticket, if it is drawn for a lesser prize, it will be set aside for a 2nd chance at the Grand Prize drawing. Each month's ticket sales will also be set aside for a monthly drawing for a free "regular ticket".

Tickets can be purchased at the Habitat ReStore on Atkinson Avenue in Killeen, our website at https://www.fhahfh.org/dream-homeraffle, or on our Facebook page: "Fort Hood Area Habitat".

About Fort Hood Area Habitat for Humanity

Fort Hood Area County Habitat for Humanity, Inc. is a non-profit affiliate of Habitat for Humanity International, an ecumenical, Christian housing ministry dedicated to seeking to put God's love into action by bringing people together to build homes, communities and hope in Bell, Coryell and Lampasas counties. We build Strength, Stability, Self-Reliance, and shelter for low-income families using volunteer labor and providing a zero percent mortgage on the cost of the home to the family. Habitat provides a hand-UP, not a hand-OUT. These homes are not given away.

Thank you for supporting Habitat in building homes communities and hope! For those who would like to sponsor future builds or for more information, please contact us today at our Habitat office, 254-680-4007. Visit the web site at www.FHAHFH.org, come by the office at 2601 Atkinson Ave, Killeen, Texas 76543, or contact by email at habitat@fhahfh.org.

Thank you to our Newsletter & Online Advertising Partners







FAX (254) 773-9247

Temple, TX 76502

NORMAN BUILDING MATERIALS, INC. South Main - Interstate 35 P. O. Box 576 Belton, TX 76513 Frank Norman

Serving Central Texas for over 50 years!

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2017 TABA Board of Directors

President - Megan Kiella Vice President – Ryan Waldron Secretary - Jared Bryan

Treasurer - Jerry Tyroch, Jr. Past President - Patrick Johnson

Director - Joel Berryman

Director – Jamey Secrest

Director – Brett Turner

Director - Todd Weber

Director - Robbie Johnson

Director – John Christopher

Do Business with a member!

Our current members are our most valuable recruitment tools! Are you encouraging the people that you do business with to join TABA?

There is strength in numbers!

If our industry doesn't have a strong voice, your business will be impacted one way or another. This could mean less infrastructure development or it could mean more regulation and higher fees.

Either way, your ability to grow your business could be limited if you don't have an advocate in the halls of government.

TABA not only provides networking and marketing opportunities that help you promote your business, we also navigate the political waters to help provide a pro-business environment.

We encourage you to engage your business associates, and have them ioin TABA so we can continue to move our industry forward!

Contact Kacie at

kacie@tahb.org or 254.773.0445 for more information on how to refer your business associates, or to pass on leads regarding prospective members!



The following companies have shown their commitment to the industry by renewing their memberships. Thank you!

3 Nex Gen Development, Ashford Homes, Bell Air-Conditioning, Boston Properties, Capital Farm Credit, Capital Pumping, Circle 85 Builders, Foxworth-Galbraith Lumber Company, Gold Star Cabinets, J.C Wall Construction, Joel Duran Homes, John Bailey Financial, Kasberg Homes, Keene Roofing, Kitchen Encounters, MKG Construction, MLAW Engineers, Muegge Air, Palousek Overhead Doors, Rohde Air Conditioning, The Nitsche Group, United Mirror and Glass, Well Fargo Advisors - Hugh Shine







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Mason Allen Gary Vasek Kevin Lynch Randy Goeke David Driver David Gommert

(254) 771-3500 500 East Ridge Blvd Temple, TX 76502

NAHB Targets the Good, the Bad and the Ugly Regulations

NAHB highlighted 10 expensive and overreaching regulatory programs in comments submitted to the Environmental Protection Agency (EPA) this week in response to a presidential directive to "alleviate unnecessary regulatory burdens."

"Residential construction is one of the most heavily regulated industries in the country. In these economic times, the decrease in production, loss of jobs within the industry, and other factors point to the need to reduce the regulatory burden on this vital industry," NAHB said in its <u>comment letter</u>.

NAHB also urged continued funding for three programs facing proposed budget cuts or elimination: Energy Star, WaterSense and the Sustainable Communities programs.

"NAHB understands that energy efficiency is in the best interest of the nation's economy, environment, security and energy independence in the long term, and that the nation must look beyond short-term fluctuations in the cost and availability of energy in establishing energy policies and programs," the comments said.

The NAHB Senior Officers <u>already brought to EPA Administrator Scott Pruitt's attention</u> three of the programs that NAHB members would like to see improved, curtailed or eliminated.

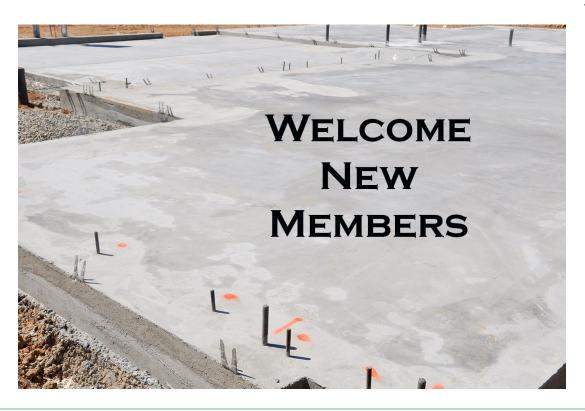
- The **Lead**, **Renovation and Repair Rule** needs to be reexamined because an accurate, EPA-approved lead paint testing kit is not yet available. If home owners without small children or anyone who is pregnant in the household could allow their contractors to forego the requirements for lead-safe work practices, they'd save money, and the "target population" for whom the rule was designed would not be affected.
- The new rules that define what constitutes a **water of the United States** for which enforcement has already been stayed by the courts need to be jettisoned all together, NAHB wrote. "NAHB looks forward to working with the Trump Administration, EPA and the Corps to develop a clear, commonsense rule to protect our nation's waterways while taking into account the interests of local businesses and communities nationwide," the comments said.
- Stormwater management regulations continue to cause confusion ironically in the wake of new

"streamlining" measures designed to fix the problem. "Paperwork violations related to record keeping for Stormwater Pollution Prevention Plan or SWPPP implementation, for example, often do not result in real water quality improvements, and only serve to increase administrative costs for cities, states, and EPA," the letter said.

For additional information, contact Michael Mittelholzer at 800-368-5242 x8660.

800-368-5242 x8660. http://nahbnow.com/2017/05/nahb-targets-the-good-the-bad-and-the-ugly-regulations/





Baird/Williams Construction

Derek Marshall General Contractors www.bairdwilliams.com/

Centex Window Tint & Truck Accessories

Mike & Jennifer Hardin www.centextint.com/

Kenny Wiley

Ken Wiley Dozer & Backhoe

L.M. Armstrong

Lee Armstrong
General Contractors
www.lmarmstrongconstruction.com/

Louisiana Pacific Corp.

Brannon Henry
Materials
www.lpcorp.com/

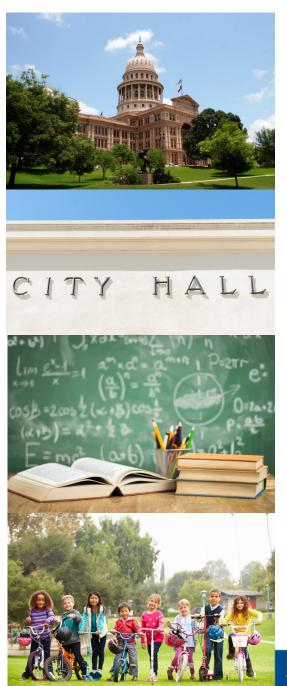
Members are the foundation of our association. Members provide the support, the means, and the passion to ensure that we can be successful in achieving our collective goals in promoting home ownership and ensuring the long-term stewardship of the building industry in Central Texas.

Our members strive to make the American Dream a reality by providing quality, affordable homes with superior craftsmanship.



Changes in state and local laws and regulations could be detrimental to your business. Your active support and contribution to TABA Home-PAC is an investment in the future of our industry and our community. Join your friends and colleagues in assuring our area remains an attractive spot for continued development by contributing to TABA Home-PAC today!

NOT TO PARTICIPATE



YES, I want to support TABA Home-PAC and its efforts to strengthen our collective voice by helping to support local initiatives and elect pro-housing candidates who give our industry a voice at the local and state levels of government.			
President 51,000	Senator Congressman \$500 \$250		
Legislator \$100	Constituent \$50		
Name:			
Company:			
Address: City & Zip:			
Phone:	Email:		
Payment Method:	Check Enclosed Charge my Credit Card		
Card Number:			
Exp Date:	Security Code:		
Please make checks payable to TABA Home-PAC and mail to: PO Box 2002, Temple, TX 76503			
Your personal and LLC contributions go directly and exclusively to fund pro-housing candidates and initiatives. Corporate funds are also accepted and can be used to help fund some PAC activities.			

Programs Exclusive to Members of the Texas Association of Builders

Complete information is at TexasBuilders.org/membership/benefits



2015 – 2017 TAB Texas Residential Construction Contracts Package Subscription

Available to builder and remodeler members only. \$299.99 + tax; after Jan. 1, 2016, \$399.99 plus tax. Purchase online at TexasBuilders.org

TAB Model Construction Safety Program and Jobsite Safety Standards Package©

Includes a user guide, Model Safety Plan and training webinar for only \$249.99 plus tax. Purchase online at Texas Builders.org TAB Endorsed Insurance
Program through the Builder
Agent Network

Products include General Liability, Builders Risk, Workers Compensation, Excess Liability and Commercial Umbrella. Contact BuilderAgentNetwork.com

Builder Agent Network.com or call (866) 837-4507

TAB members are entitled to receive the benefits of programs and services that are not available to the general public.



TAB Product Depot

We make it easy to do business with a member! Access the Product Depot at TexasBuilders.org. TAB member and sponsor listings appear with a special symbol next to their names.

Your membership provides you with great tools to help you do business and save money!



TAB HBA Rebate Program

Builders & Remodelers!

Earn money for products you are already buying. Sign up today to learn if you are eligible to receive quarterly rebates from dozens of manufacturers.

Associate Members!

If you supply or install any of the 50+ manufacturer brands, you can register to be listed in the Directory with a link to your website. Remind builders and remodelers that it's good to do business with another member.

There is no obligation to purchase and no fee to join.
Register at hbarebates.com/tab
to learn more.

TAB Member's Choice Health Insurance and Employee Benefits Marketplace

Developed just for TAB members and <u>open to all TAB</u> members, the marketplace contains every major employee insurance benefit available – health, dental, vision, disability, and many others.

Learn more at
TABInsuranceMarketplace.com

NEW

IrriGRAY by Water ReNu

With the most sophisticated controller, meter-based vs. timed irrigation, fully automated filter, real-time monitoring, IrriGRAY achieves 95% irrigation efficiency. TAB members receive a 5% rebate on one system; 10% rebate for multiple systems on one order. www.waterrenu.com/contact or (844) 472-9426

National Purchasing Partners

To learn if you are eligible for discounts from some of the nation's most respected retailers, register today at MyNPP.com. There is no obligation to purchase and it's free to register.



Every Year Thousands Save Millions

Put Your NAHB Membership to Work Now.







































Money-saving discounts that benefit you, your business, and your family

nahb.org/MA

TABA Membership Spike Club Roster - Top 10

Jim Howe -- Belfair Development -- 559 Credits

Christopher Butler -- Jubilee Homes -- 542 Credits

John Kiella -- Kiella Homebuilders -- 493 Credits

Jason Carothers -- Carothers Executive Homes -- 373 Credits

Linda Strickel -- Bonded Builders Warranty Group -- 279 Credits

Charles Amos -- Amos Electrical Supply -- 271 Credits

Curtis Lockey -- Lochridge-Priest -- 215 Credits

Dean Winkler -- CRW Construction -- 166 Credits

John Howe -- Omega Builders -- 135 Credits

Robbie Johnson -- Stillwater Custom Homes -- 128 Credits

What is the Spike Club?

The NAHB Spike Club is composed of all of the individual members and employees of members in local associations who have attained Spike status.

It is a vehicle to recognize these members for their outstanding achievements in member recruitment and retention in their local home builders association.

How do I earn Spike Credits?

Individuals earn Spike Credits by sponsoring new members, and by those new members retaining their membership.

Spike credits have the following values: 1.0 credit for new Builder or Associate members and 0.5 credit for new council members, Affiliate memberships, and Builder and Associate renewal memberships.

What is one example of a Spike Club perk?

Other than bragging rights... Spikes can attend the NAHB Spike Party & Directors' Reception held each year during the International Builders' Show. The Spike Party & Director's Reception recognizes and honors Spikes across the country for their continued commitment to membership development.

To qualify to attend the Spike Party & Director's Reception, each Spike must have a minimum of 6 credits and must earn at least one new member credit between November 1 2016 - October 31 2017.

Membership News & Announcements

Do you have an announcement about your member company that you would like to share with the broader TABA membership?

Contact TABA at kacie@tahb.org
or 254-773-0445 to share

Membership Recruitment Contest

For every 2 members (Builders or Associates) you recruit between now and July, your name goes into TWO separate drawings.

One drawing will be held during the TAB Membership Committee meeting in Summer 2017.

The second drawing will be held at the TABA office at the end of July.

Winners will be notified by phone and you don't have to be present to win!

Contact Us

Temple Area Builders Association 12 N. 5th Street Temple, TX 76501

(254) 773-0445

info@tahb.org

Visit us on the web at www.tahb.org